

SYG

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www.sgyacht.com

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GLOBAL

INTRODUCTION

At SYG Yachts, yachting is approached with precision, discretion, and a deep understanding of a global market where experience defines outcome.

As a boutique superyacht brokerage and advisory, SYG delivers senior-level representation across yacht sales, acquisitions, charter, and yacht management. Each engagement is intentionally selective—allowing for a level of focus and execution aligned with the expectations of a highly discerning clientele.

From first conversation to final delivery, every detail is handled with clarity, strategy, and an uncompromising standard of service.



Advisory

OUR MISSION



• To provide discreet, highly strategic guidance across yacht acquisition, sales, and charter—ensuring every decision is informed, deliberate, and aligned with long-term value.



• To deliver a level of service that extends beyond brokerage—acting as a trusted advisor throughout ownership, from initial entry into yachting to ongoing management, charter optimization, and future resale.



• To represent our clients with precision and discretion in every transaction, delivering clarity in a market where expertise directly impacts outcome.



• To operate as a long-term advisory partner—navigating complexity, unlocking opportunity, and ensuring a seamless ownership experience at every stage.

SYG

A comprehensive approach to yachting—delivered with precision, discretion, and global reach.



Yacht Brokerage



- We represent buyers and sellers across the global superyacht market, delivering precise market insight and discreet execution at every stage of the transaction.



- From sourcing off-market opportunities to structuring negotiations and closing, we manage the entire process with clarity, strategy, and absolute confidentiality.



A refined approach to yacht acquisition and divestment.

YACHT MANAGEMENT

COMPREHENSIVE OVERSIGHT.
ABSOLUTE PEACE OF MIND.

SYG Yachts provides end-to-end yacht management designed to simplify ownership while preserving asset value. From operational logistics and financial administration to maintenance planning and regulatory compliance, every detail is managed with precision.

Our approach is proactive—not reactive—ensuring your vessel operates efficiently, your crew performs at the highest level, and your ownership experience remains seamless.



CHARTER EXPERIENCES



We craft highly personalized charter experiences for clients seeking complete freedom, privacy, and access to the world's most sought-after destinations.



Every detail—from yacht selection to itinerary and onboard experience—is meticulously arranged to deliver effortless, unforgettable time at sea.



Where exceptional destinations meet uncompromising service.

NEW BUILD & REFIT MANAGEMENT

We provide comprehensive oversight across new construction and refit projects, managing the complexities of shipyard negotiations, design development, and technical execution.

Acting as your dedicated representative, we ensure your yacht is delivered to exacting standards—on time, on budget, and without compromise.

Precision. Oversight. Delivered without compromise.





Exceptional yachts require exceptional people.

CREW PLACEMENT

We source, vet, and place world-class crew tailored to each vessel and owner profile. Leveraging a global network, SYG ensures every placement meets the highest standards of professionalism, discretion, and performance.

From captains to full crew builds, we focus on long-term alignment—creating onboard teams that elevate both operations and onboard experience.

OFF MARKET

ACQUISITIONS

Access beyond the visible market.

SYG Yachts specializes in identifying and securing off-market opportunities not publicly available. Through long-standing industry relationships and direct owner access, we provide clients with discreet entry to unique acquisitions and investment-grade assets.

These opportunities are highly curated and often time-sensitive—offering a strategic advantage in a competitive global market.



SYG

YACHT FINANCING

SYG Yachts delivers tailored financing solutions designed to complement the acquisition of world-class yachts, combining discretion, efficiency, and strategic execution.

- Access to a global network of private banks, marine lenders, and alternative capital providers
- Competitive structures for new builds and pre-owned yachts across major jurisdictions
- Customized terms including loan-to-value, interest rates, and amortization schedules
- Advanced structuring options: cross-collateralization, entity ownership, and charter-backed models
- Guidance on tax-efficient ownership strategies, including potential depreciation benefits
- Seamless coordination with legal teams, survey timelines, and closing processes
- End-to-end management from initial structuring through funding

A refined, solutions-driven approach that preserves liquidity while maximizing flexibility and control.



YACHT ACQUISITIONS & INVESTMENT STRATEGY



Strategic acquisition.
Defined exit.

Identifying discounted or
distressed opportunities

Beyond traditional
brokerage, SYG advises
select clients on acquiring
undervalued or strategically
positioned yachts with the
intent to optimize,
reposition, and exit.

Structuring acquisition strategy

This includes:

Overseeing refit, optimization,
and repositioning

Our role is not transactional
—it is strategic. Each
acquisition is approached
with a clear plan to
enhance value and deliver
measurable outcomes.

Managing resale or charter
revenue strategy



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About Us

SYG Yachts is a modern, relationship-driven superyacht brokerage built on experience at the highest levels of the industry. With over a decade advising ultra-high-net-worth clients across sales, charter, and new construction, we bring a global network, disciplined execution, and a hands-on approach to every engagement. From acquisition and charter to refit, management, and financing, SYG operates as a single point of coordination—ensuring every detail is handled with precision, discretion, and intent.

Why SYG

- Proven Access – A deeply entrenched global network delivering off-market opportunities and direct decision-maker access
- Relentless Execution – A proactive, deal-driven approach; we don't wait for activity—we create it
- Tailored Strategy – Every client and asset is approached with a bespoke, results-oriented plan
- End-to-End Expertise – Sales, charter, new build, refit, and financing under one coordinated platform
- Aligned Interests – We operate with accountability, transparency, and a clear focus on outcome

SYG Yachts is built to compete at the highest level—delivering a sharper, more agile alternative to traditional brokerage.



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